



# **Data Integration Throughout the Project Lifecycle**

**Nick Brown**  
Project Management Consultant  
ARES Software UK, LLC



# Agenda



- Common Challenges & Manage Risk
- Your Main Link for Performance Measurement - Control Accounts
- Data Integration throughout the cost management lifecycle Requirements
- Special Focus: Cost & Schedule Integration
- Methods for Transferring Data
- A Little about ARES Software and PRISM<sup>G2</sup>



# Common Challenges



## Management

- Surprises and delays occur because our information is 3-4 weeks old by the time we get it
- Lack reliable view of performance across portfolios/enterprise
- We only know when a problem has already occurred ... lack trend, risk information and change process
- Implementing a new system can take over a year and \$1M+

## Project Controls

- Need single point data entry for cost, schedule, and budget development
- Project controls is too busy collecting/validating data and generating reports to manage risk and provide insight
- Limited view into Changes and their impacts at the project and enterprise level
- SAP / Cost Management Integration must be painless and provide quick validation of data

***Projects that are more than 10% behind cost or schedule,  
rarely recover the losses ... Key is to catch issues & trends EARLY!***

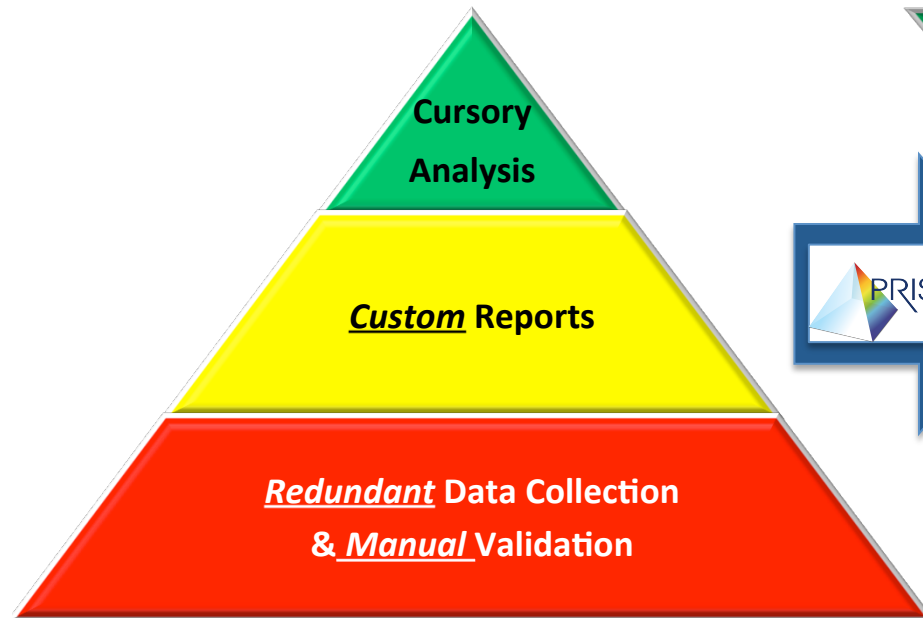


# “Strategic” Project Controls



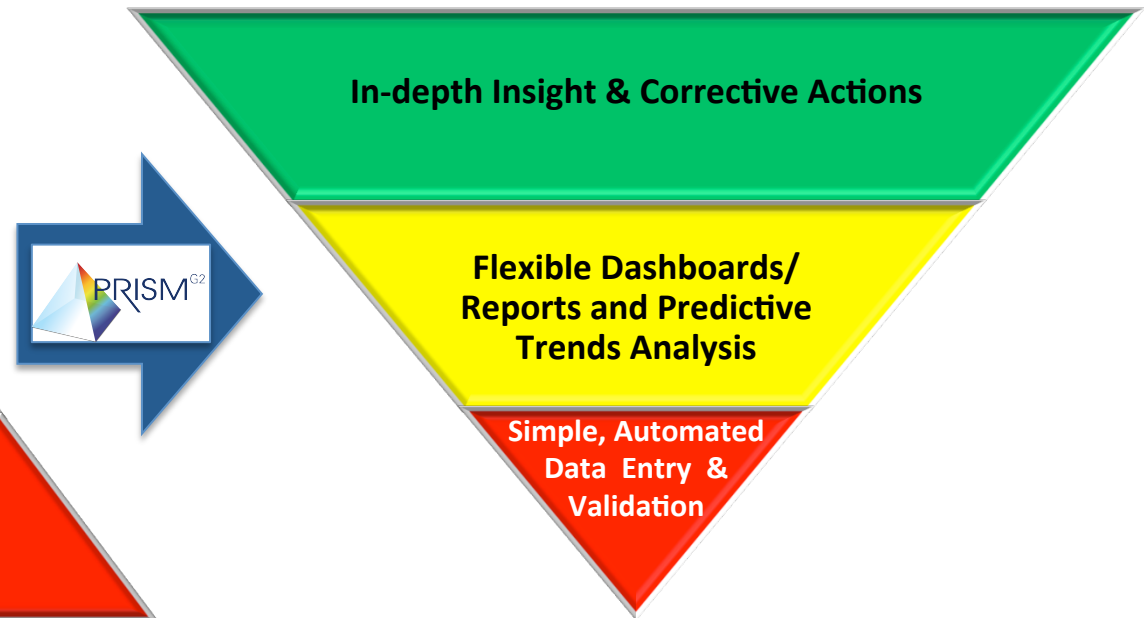
## *Percentage of Time Spent by Project Controls*

### *“Current State”*



*“50-80% of Project Controls’ time spent manually validating data & producing reports”*

### *“Desired State”*



*“Project Controls Eliminating Surprises & Saving the Company \$MM Annually”*



# Manage Risk

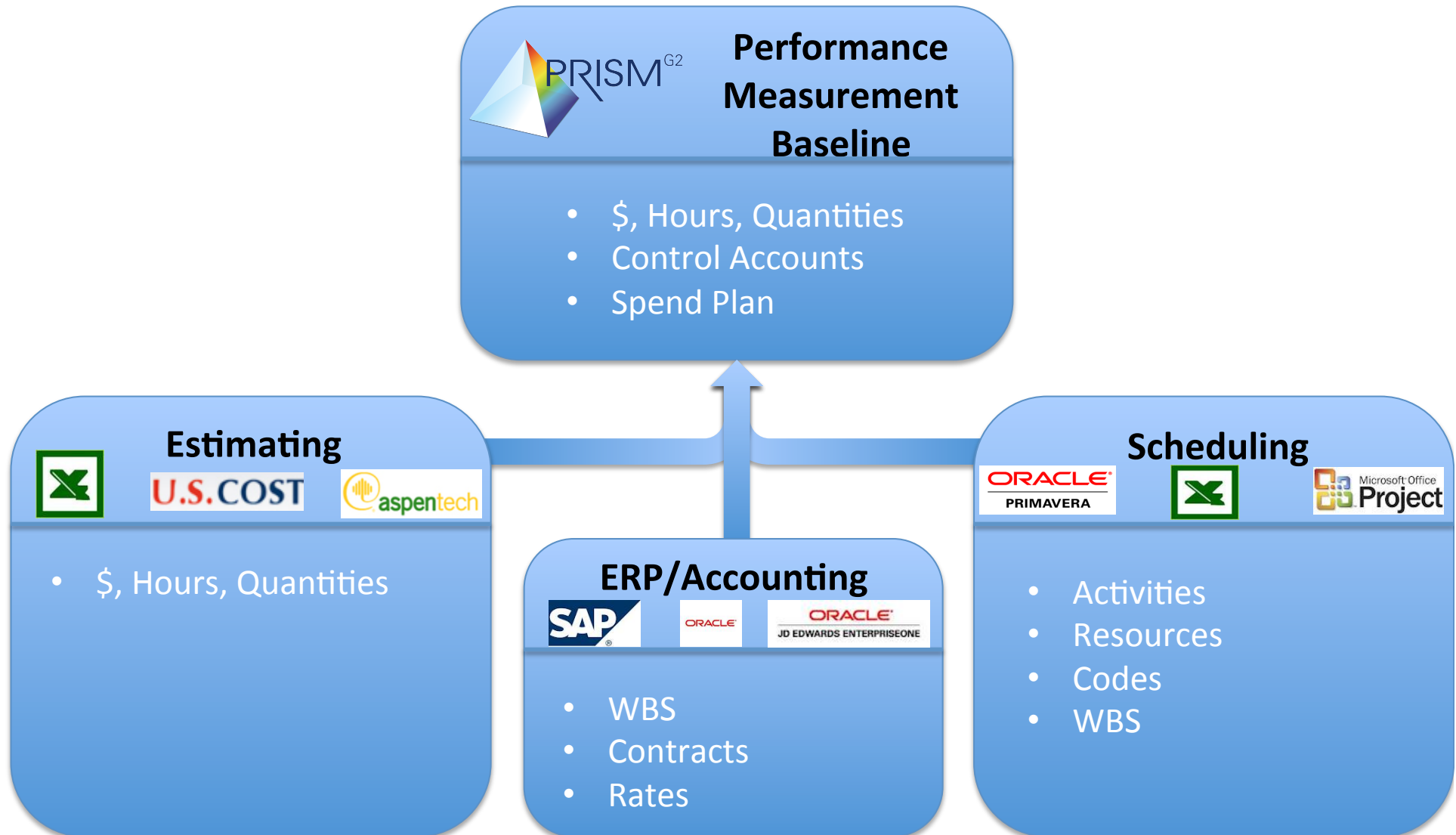


- In spite of best efforts, projects fail
  - Schedule Issues
  - Cost Issues
  - Quality Issues
- To execute projects and programs with confidence
  - Acknowledge risk
  - Plan for risk
  - Assess & analyze the impact of risk
  - **Communicate risk**
  - Reduce exposure to risk



# Project Initiation

## *Developing a Performance Measurement Baseline*

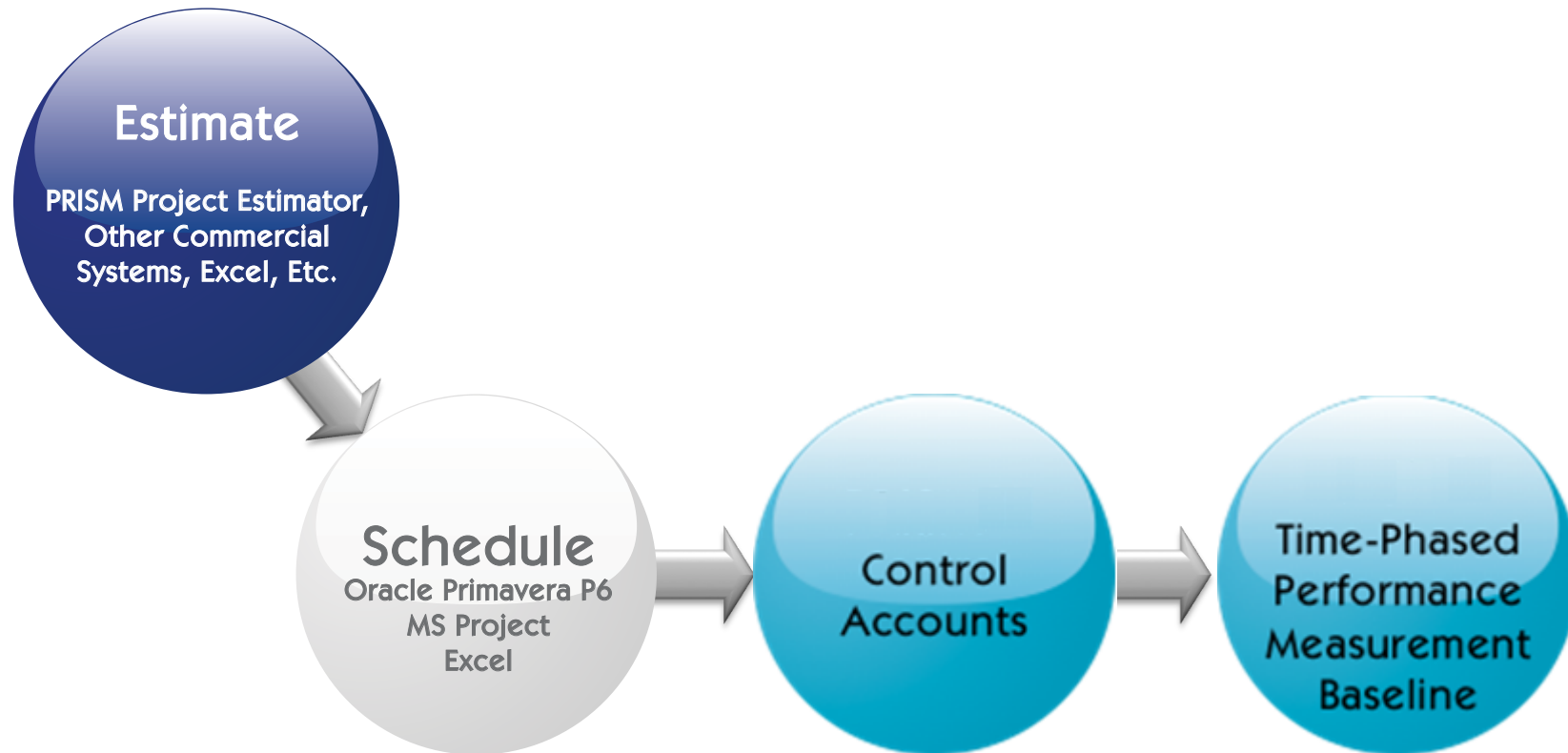




# Cost / Schedule Integration



## *Method 1 – Cost Loading a Schedule*

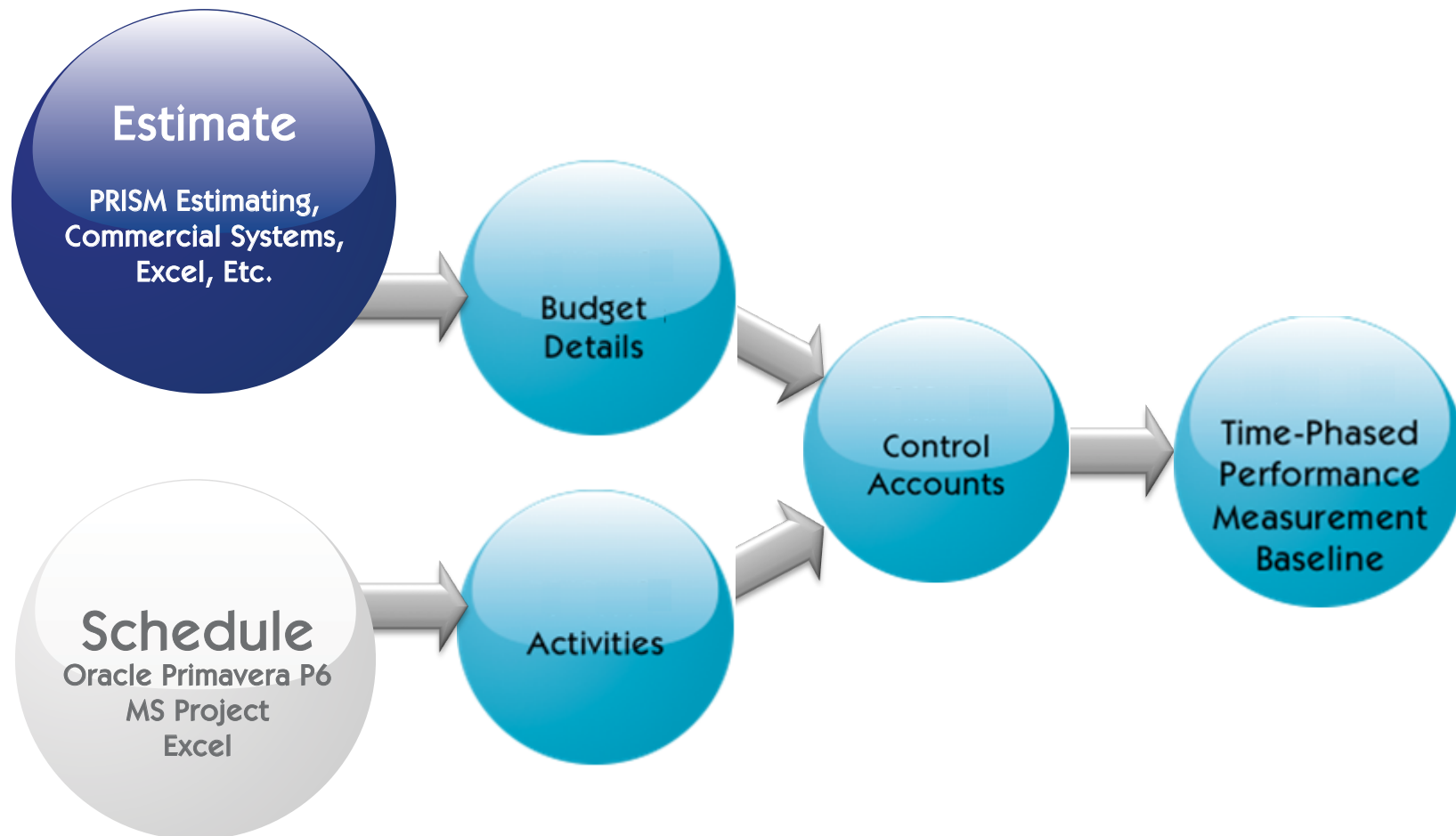




# Cost / Schedule Integration

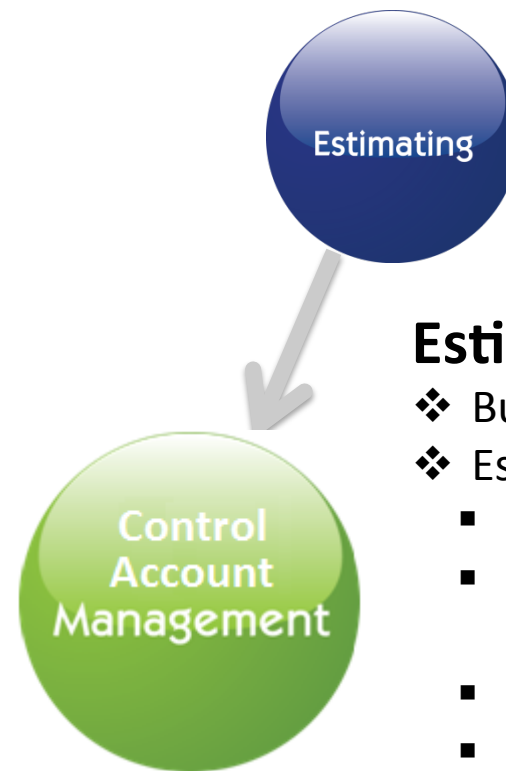


## *Method 2 – Developing a “Time Phased Budget”*





# Integrate Cost & Schedule



## Estimating

- ❖ Budget Detail
- ❖ Estimate Integration
  - Excel Spreadsheets
  - Commercial Estimating Software
  - PRISM Project Estimator
  - Combine Estimates from Multiple Sources
- ❖ Unit Price Estimating
- ❖ Estimate Reporting



# Integrate Cost & Schedule

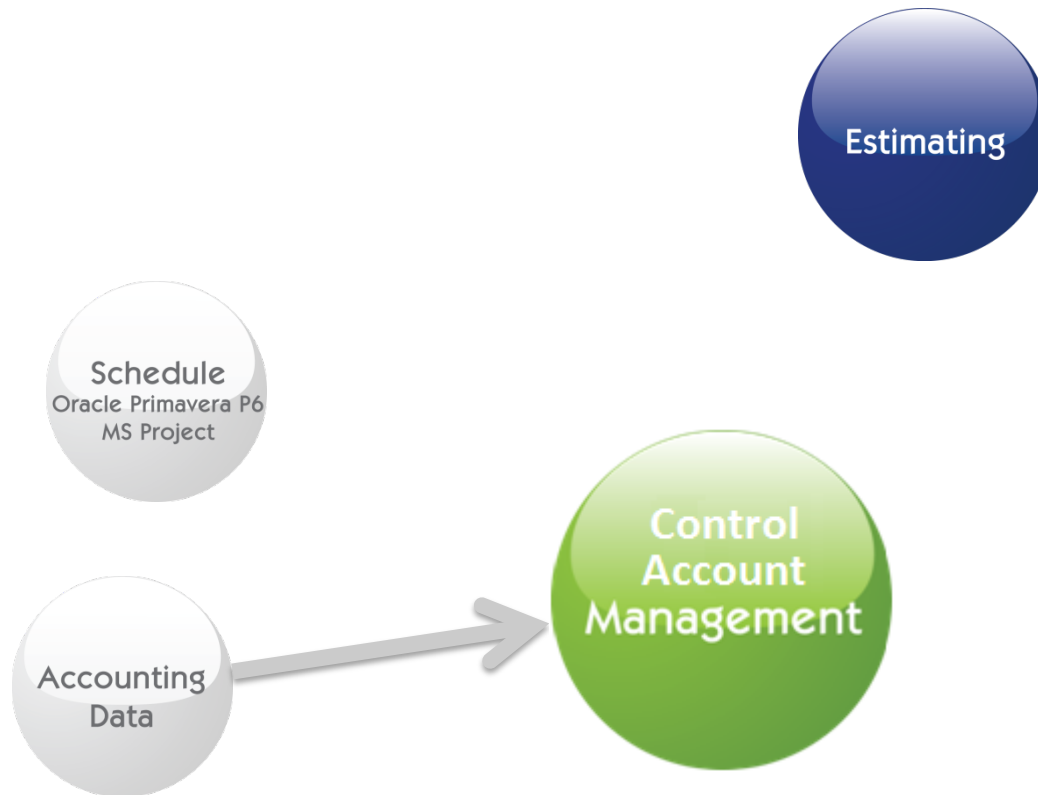


## Schedule Integration

- ❖ Oracle Primavera P6
- ❖ Microsoft Project
- ❖ Import
  - Schedule Activities
  - Schedule Resources
  - User-defined Coding



# Integrate Cost & Schedule

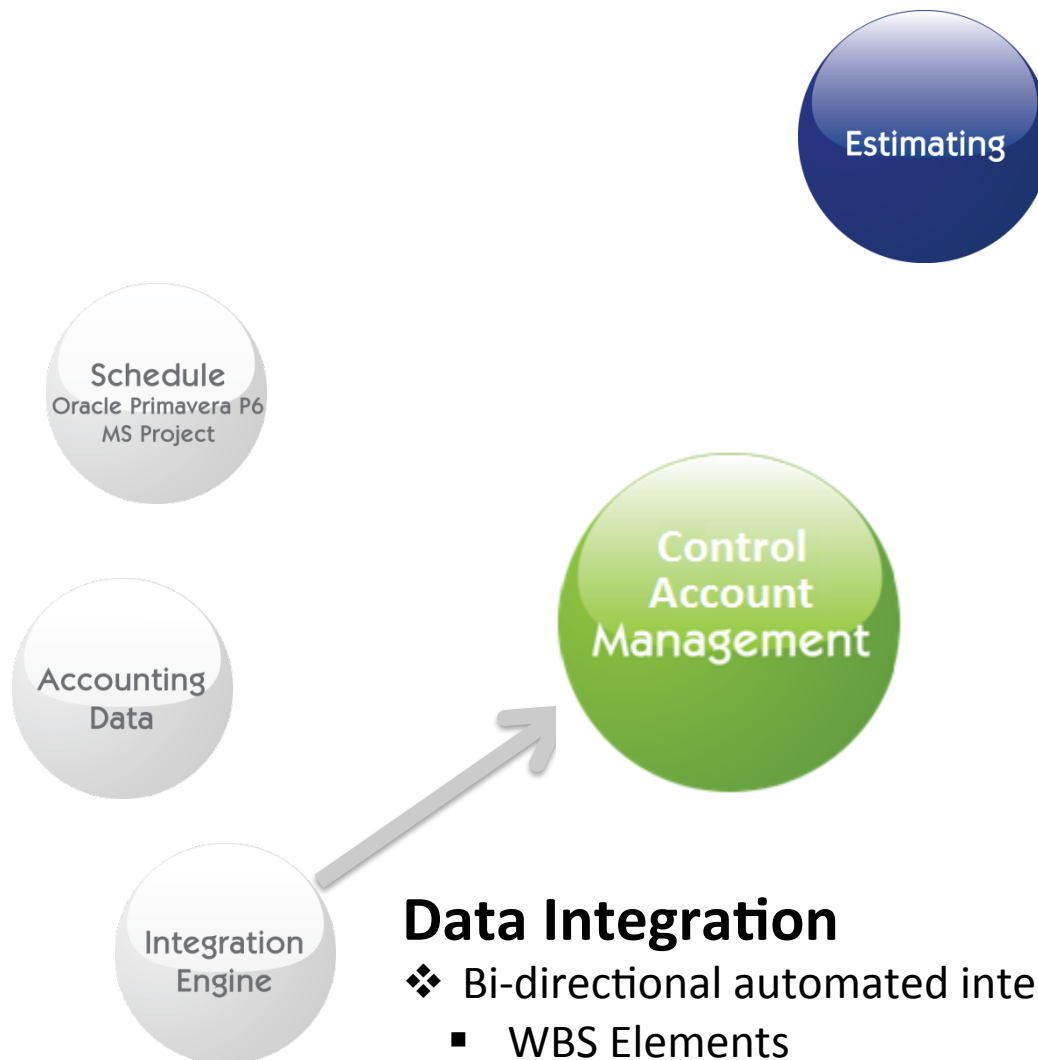


## Financial Integration

- ❖ Import
  - Actual Costs
  - Commitments



# Integrate Cost & Schedule



## Data Integration

- ❖ Bi-directional automated interface
  - WBS Elements
  - Estimates/Budgets
  - Actual Costs
  - Commitments



# Project Execution

*Automated Data Collection & Validation*



## Seamless Primavera P6 and MS Project Integration

*Progress, Engineering & Field Status, Schedule Changes*

## Complete Cost Management System



- *Integrated EVM*
- *Consolidated Performance*
- *Forecast/Commitments*

- *ANSI 748 Compliant*
- *Dashboards/Reporting*
- *Engineering, Procurement & Construction Progressing*

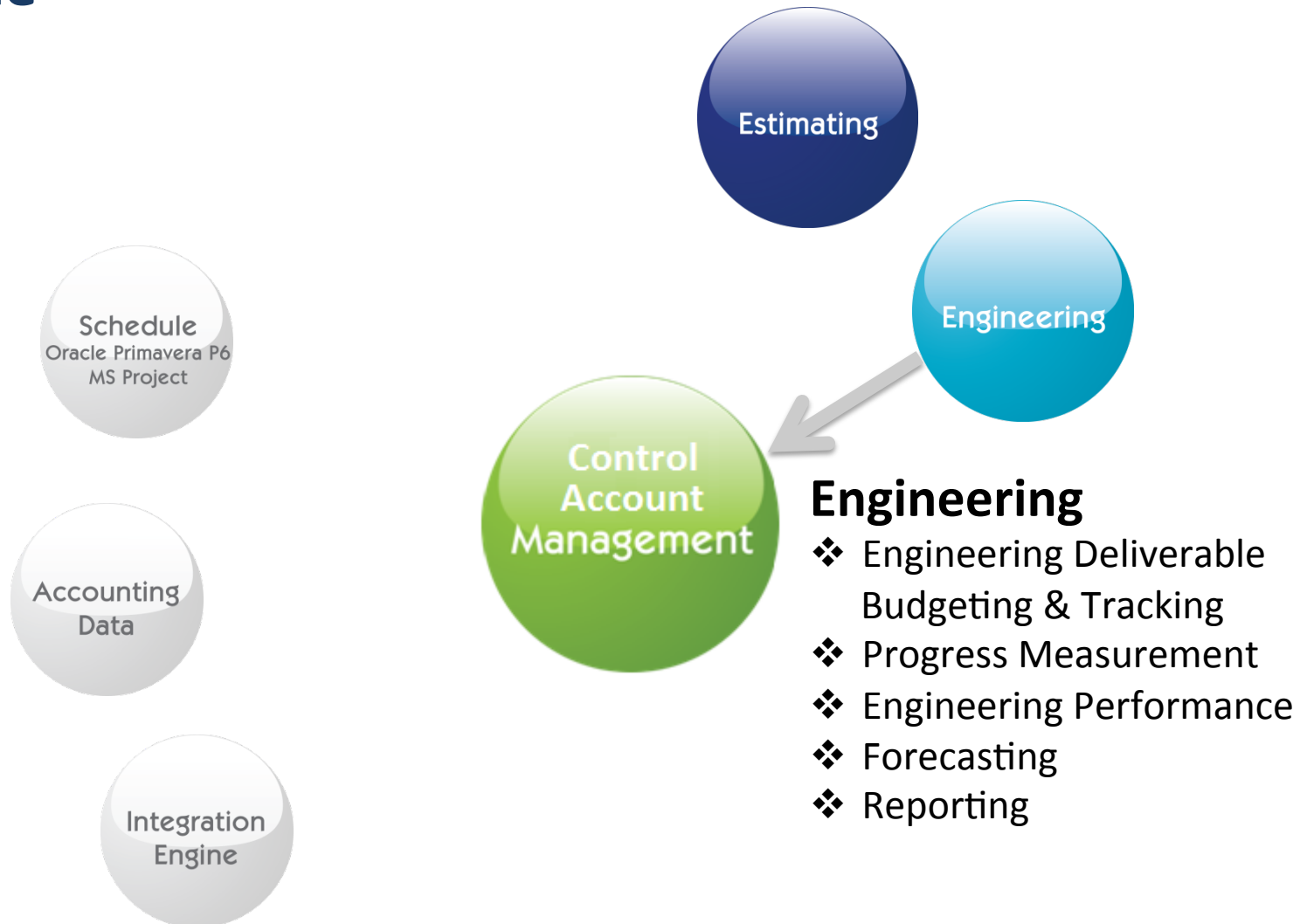
## Scalable & Proven ERP/Accounting Integration

*SAP, Oracle, JDE, Spreadsheets*

*Actuals/Commitments (Hrs, \$, Quantities)*

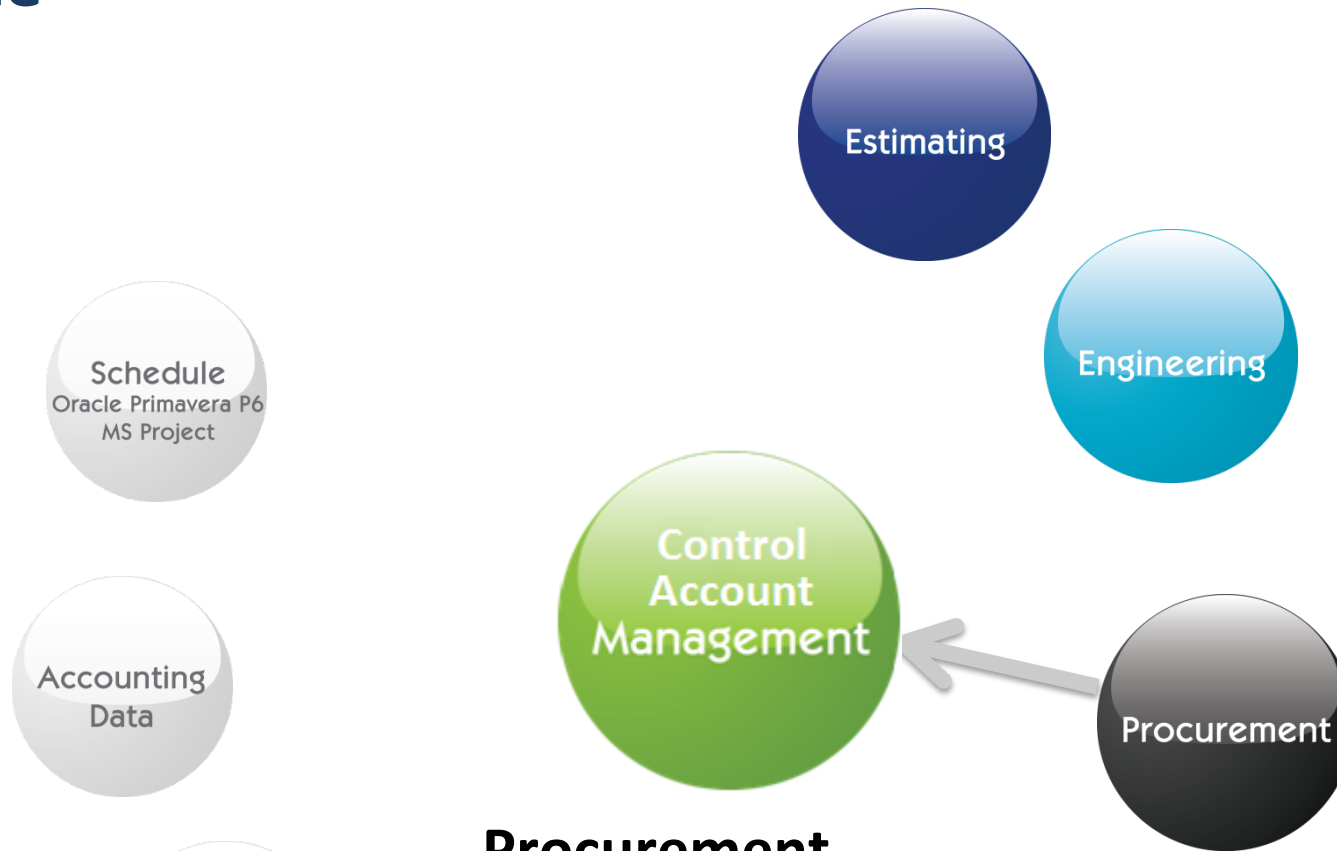


# Management throughout the Project Lifecycle





# Management throughout the Project Lifecycle

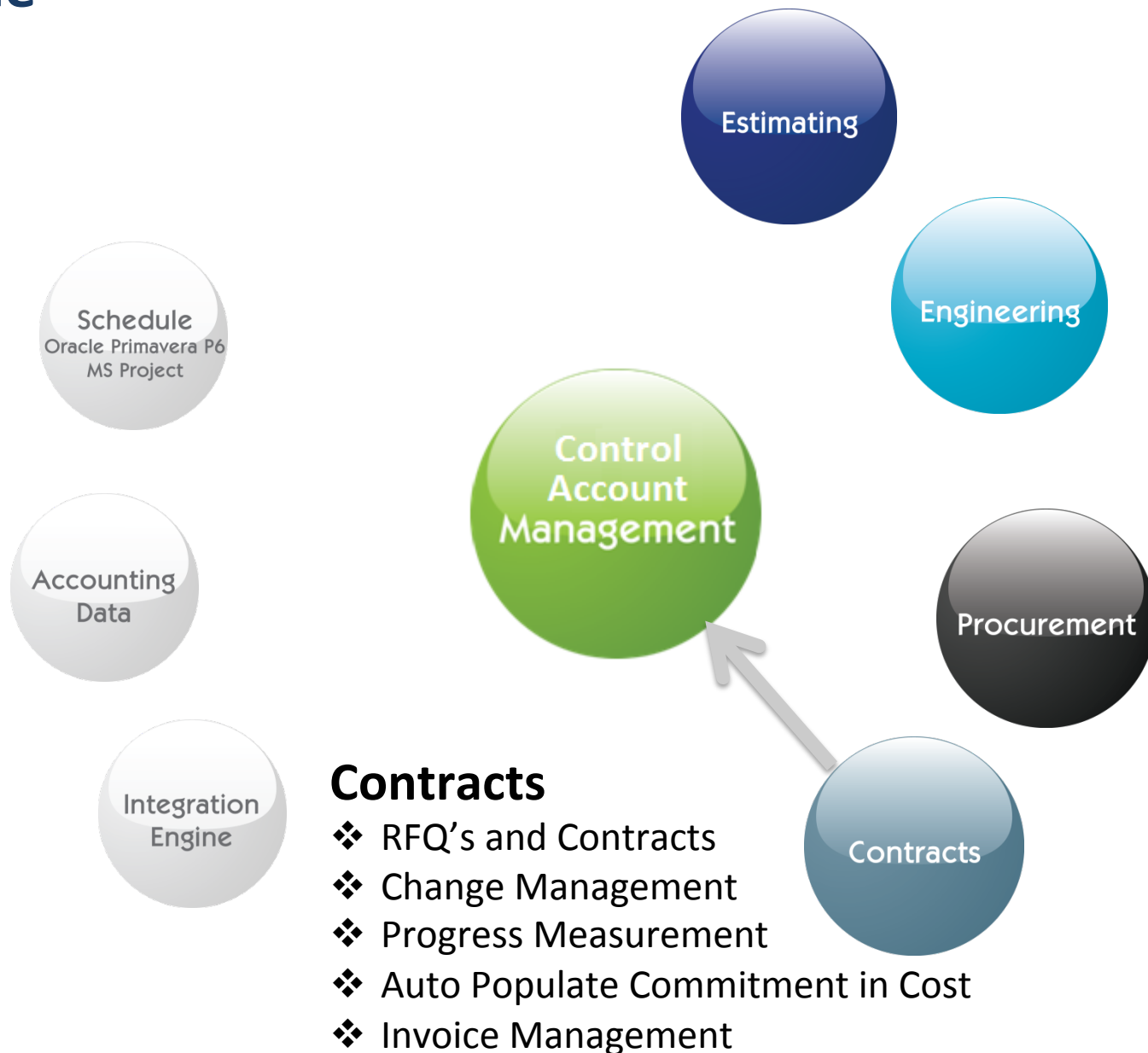


## Procurement

- ❖ Purchase Requisitions
- ❖ RFQ's and Purchase Orders
- ❖ Change Management
- ❖ Shipment Expediting
- ❖ Auto Populate Commitment in Cost
- ❖ Invoice Management

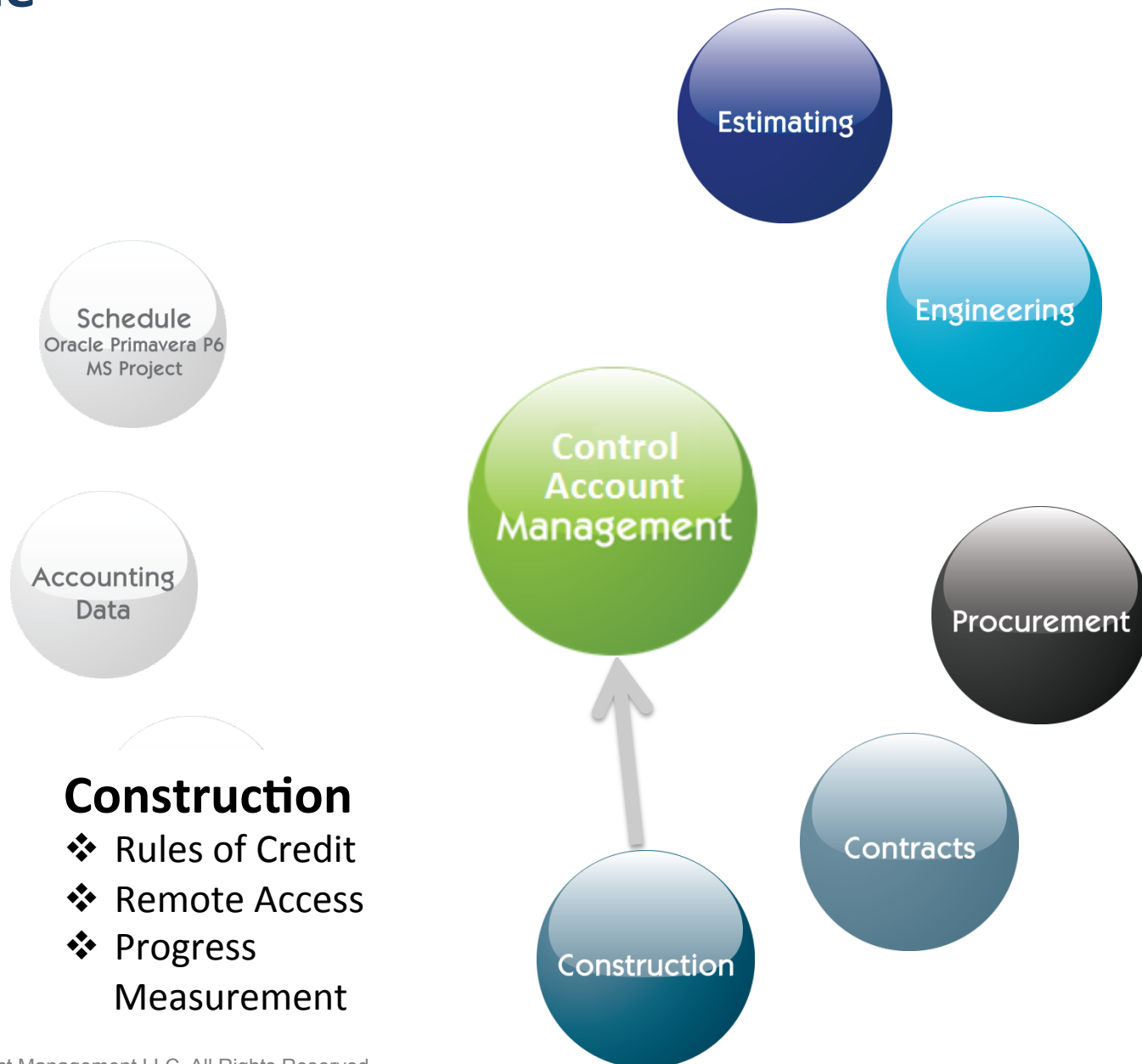


# Management throughout the Project Lifecycle



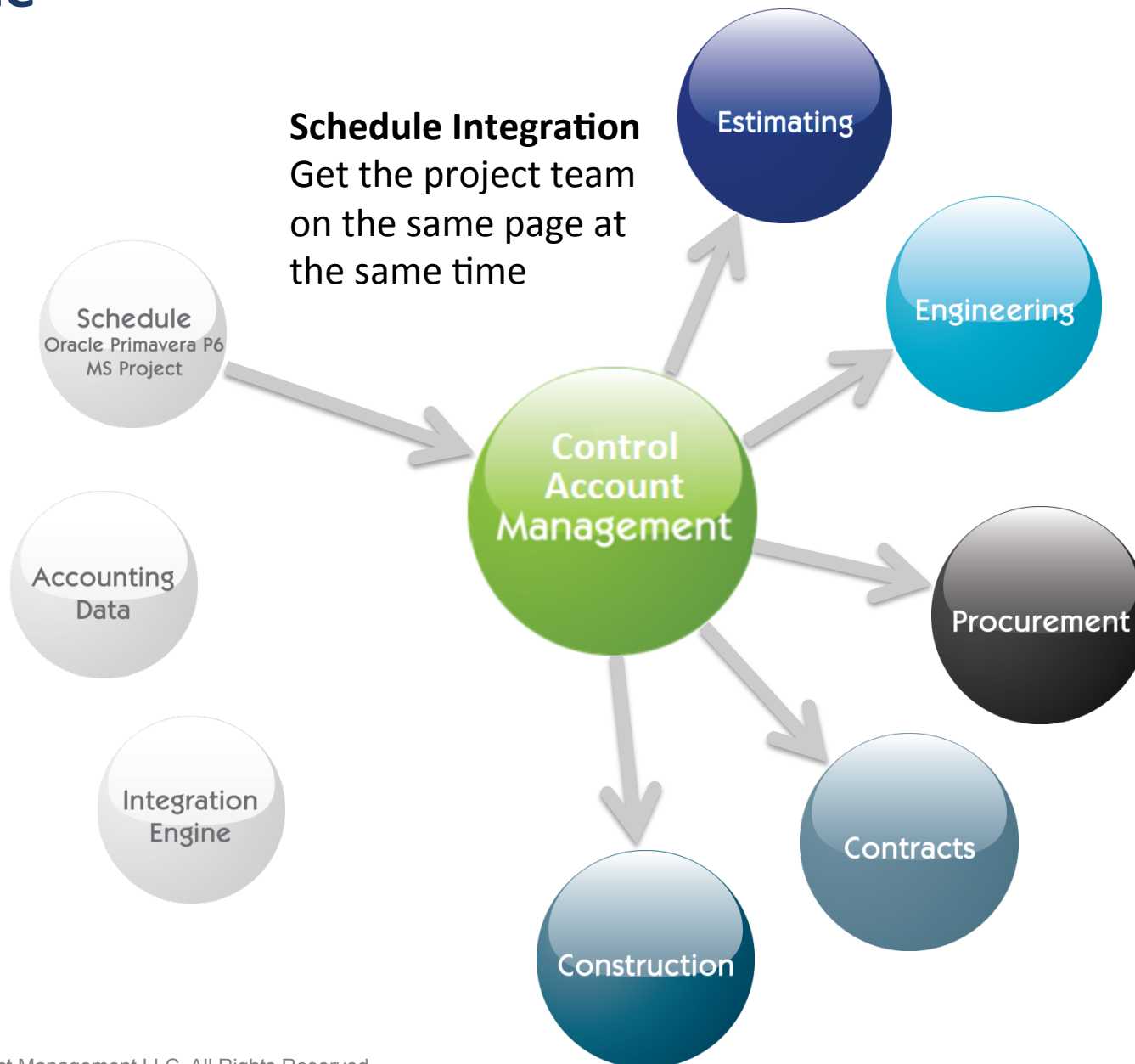


# Management throughout the Project Lifecycle





# Management throughout the Project Lifecycle





# Total Cost Management



- Time-phased baseline budget
  - Estimate Integration
  - Resource Planning
  - Schedule Integration
- Progress Measurement
  - % Complete Calculations
  - Accounting Integration
  - Commitments
- Performance Measurement
  - Earned Value Analysis
  - Variance Analysis



- Change Management
  - Trends
  - Risk Identification
  - Change Control
- Funding Management
- Forecasting
- Reporting

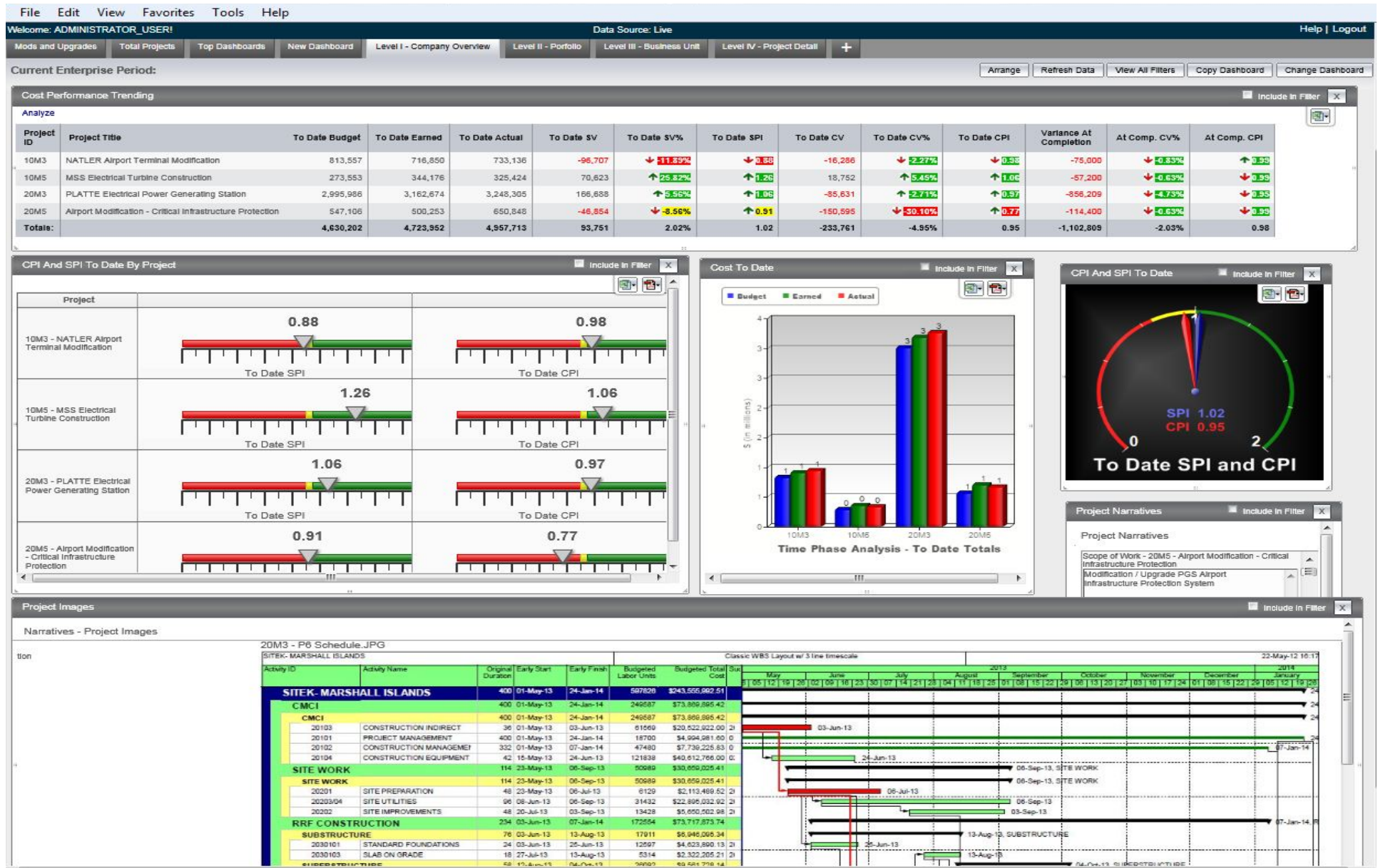




# **PRISM<sup>G2</sup> Complete Cost Management Solution**

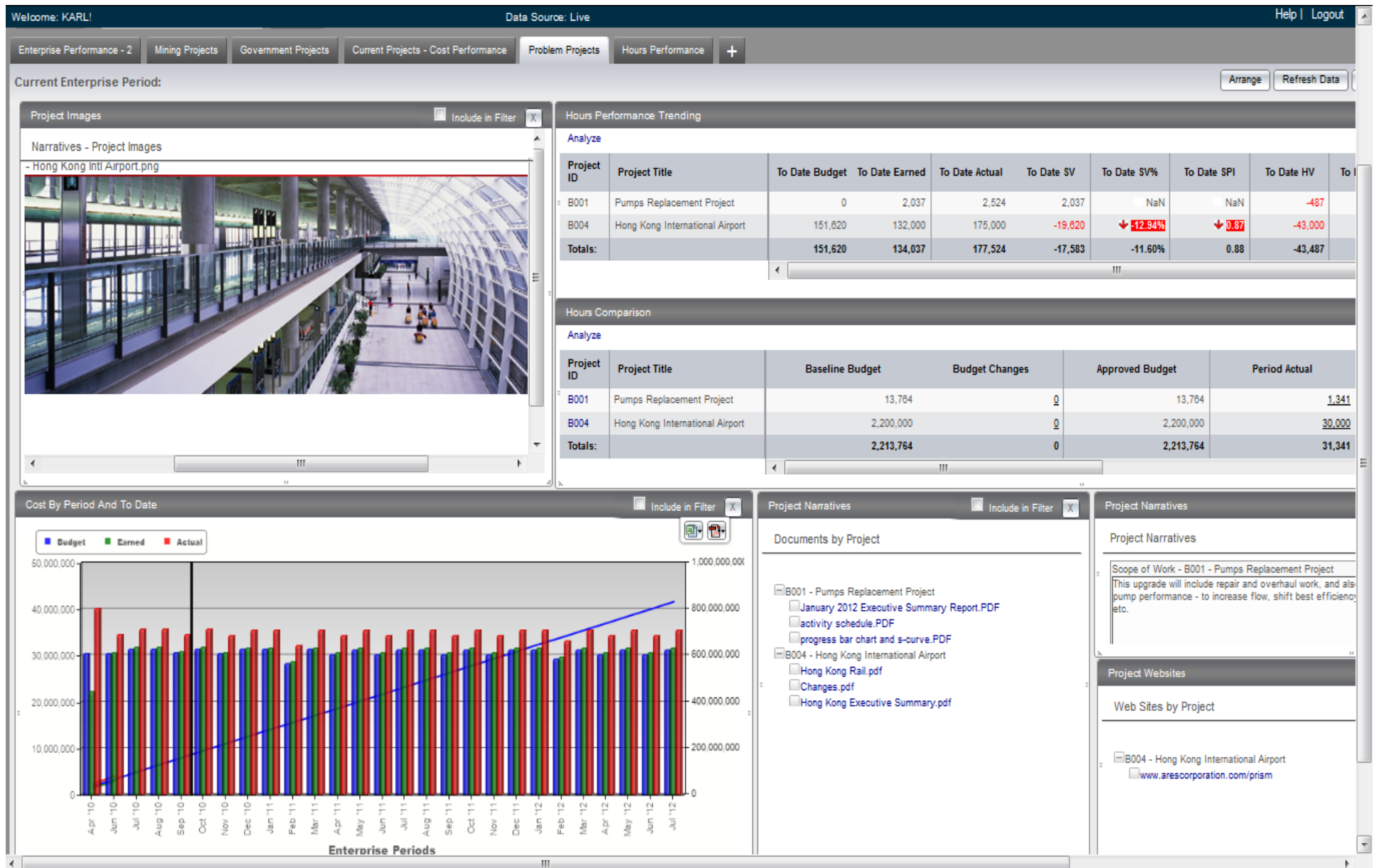


The PRISM G2 logo features a 3D prism with a rainbow-colored face. To the left of the prism are two silhouettes of people in business attire, one holding a briefcase. The background consists of horizontal blue lines. The text 'PRISM' is in a large, dark blue, sans-serif font, and 'G2' is in a smaller, superscripted font to its upper right.



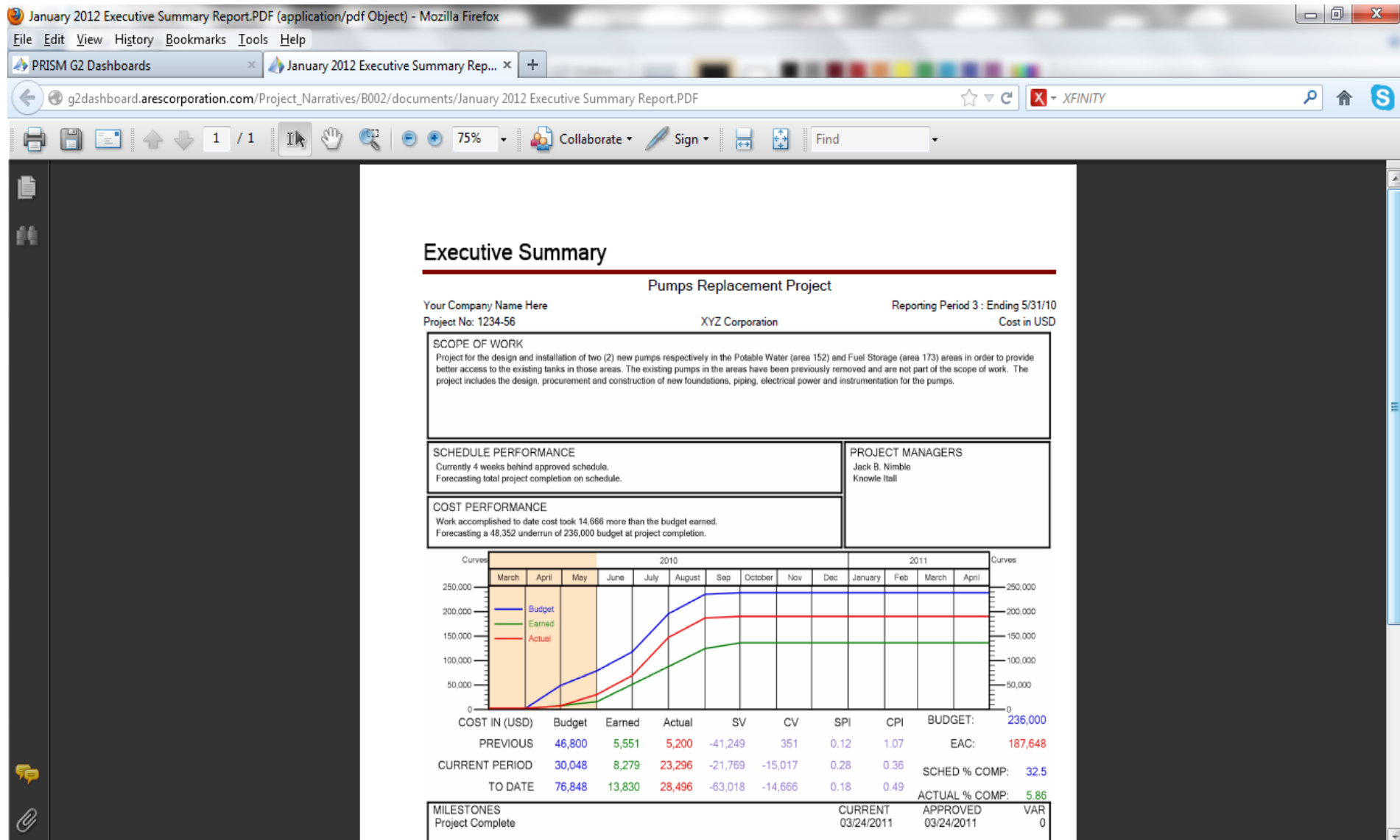


# Sample Project Dashboard With Key Performance & Project Narratives





# Drilldown to Instant Project Summary Reports





# Custom Report Writer w/ 150+ Standard Reports Included



## Time Phased Performance

Pacific Northwest Refinery Refurb

Reporting Period 8 : Ending 8/31/11

Cost In \$

|   | Jan'11         | Feb'11         | Mar'11         | Apr'11         | May'11         | Jun'11         | Jul'11           | Aug'11            | Sep'11   | Oct'11   | Nov'11   | Dec'11   | Remain           | Total            |
|---|----------------|----------------|----------------|----------------|----------------|----------------|------------------|-------------------|----------|----------|----------|----------|------------------|------------------|
| <b>STAGE: Feasibility</b>   |                |                |                |                |                |                |                  |                   |          |          |          |          |                  |                  |
| <b>A-405-000-000-1</b> Feasibility-Scoping Study-Phillips 66                |                |                |                |                |                |                |                  |                   |          |          |          |          |                  |                  |
| Budget  | 181,800        | 0              | 0              | 0              | 0              | 0              | 0                | 0                 | 0        | 0        | 0        | 0        | -15,000          | 166,800          |
| Earned  | 181,800        | 0              | -25,000        | 0              | 0              | 0              | 0                | 10,000            | 0        | 0        | 0        | 0        | 0                | 166,800          |
| Actual  | 0              | 0              | 0              | 0              | 0              | 0              | 0                | 0                 | 0        | 0        | 0        | 0        | 156,800          | 156,800          |
| <b>Budget</b>   | <b>181,800</b> | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>         | <b>0</b>          | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>-15,000</b>   | <b>166,800</b>   |
| <b>Earned</b>   | <b>181,800</b> | <b>0</b>       | <b>-25,000</b> | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>         | <b>10,000</b>     | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b>         | <b>166,800</b>   |
| <b>Actual</b>   | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>         | <b>0</b>          | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>156,800</b>   | <b>156,800</b>   |
| <b>STAGE: Basic Engineering</b>   |                |                |                |                |                |                |                  |                   |          |          |          |          |                  |                  |
| <b>B-301-000-JJE-1</b> Basic Engineering-Process Elements-General-JJ EPC    |                |                |                |                |                |                |                  |                   |          |          |          |          |                  |                  |
| Budget  | 72,242         | 375,658        | 0              | 0              | 0              | 0              | 0                | 0                 | 0        | 0        | 0        | 0        | -62,379          | 385,521          |
| Earned  | 13,437         | 434,463        | -62,379        | 0              | 0              | 0              | 0                | -385,521          | 0        | 0        | 0        | 0        | 385,521          | 385,521          |
| Actual  | 0              | 193,617        | 0              | 0              | 0              | 0              | 0                | 0                 | 0        | 0        | 0        | 0        | 12,621           | 206,238          |
| <b>B-305-000-JJE-1</b> Basic Engineering-CDU-General-JJ EPC                 |                |                |                |                |                |                |                  |                   |          |          |          |          |                  |                  |
| Budget  | 0              | 48,932         | 108,349        | 582,989        | 104,854        | 0              | 0                | 0                 | 0        | 0        | 0        | 0        | -125,000         | 720,125          |
| Earned  | 0              | 57,046         | 663,079        | 0              | 0              | 0              | 0                | -720,125          | 0        | 0        | 0        | 0        | 720,125          | 720,125          |
| Actual  | 0              | 68,397         | 313,057        | 0              | 0              | 0              | 0                | 0                 | 0        | 0        | 0        | 0        | 0                | 381,454          |
| <b>Budget</b>   | <b>72,242</b>  | <b>424,590</b> | <b>108,349</b> | <b>582,989</b> | <b>104,854</b> | <b>0</b>       | <b>0</b>         | <b>0</b>          | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>-187,379</b>  | <b>1,105,646</b> |
| <b>Earned</b>   | <b>13,437</b>  | <b>491,509</b> | <b>600,700</b> | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>         | <b>-1,105,646</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>1,105,646</b> | <b>1,105,646</b> |
| <b>Actual</b>   | <b>0</b>       | <b>262,014</b> | <b>313,057</b> | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>         | <b>0</b>          | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>12,621</b>    | <b>587,692</b>   |
| <b>STAGE: Detailed Engineering</b>  |                |                |                |                |                |                |                  |                   |          |          |          |          |                  |                  |
| <b>C-301-000-JJE-1</b> Detailed Engineering-Process Elements-General-JJ EPC |                |                |                |                |                |                |                  |                   |          |          |          |          |                  |                  |
| Budget  | 0              | 0              | 0              | 0              | 224,583        | 449,941        | 1,174,028        | 0                 | 0        | 0        | 0        | 0        | 0                | 1,848,553        |
| Earned  | 0              | 0              | 0              | 332,739        | 813,363        | 332,739        | 369,711          | -1,848,553        | 0        | 0        | 0        | 0        | 1,848,553        | 1,848,553        |
| Actual  | 0              | 0              | 0              | 306,500        | 809,933        | 498,712        | 228,145          | 0                 | 0        | 0        | 0        | 0        | 0                | 1,843,290        |
| <b>Budget</b>   | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>224,583</b> | <b>449,941</b> | <b>1,174,028</b> | <b>0</b>          | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b>         | <b>1,848,553</b> |
| <b>Earned</b>   | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>332,739</b> | <b>813,363</b> | <b>332,739</b> | <b>369,711</b>   | <b>-1,848,553</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>1,848,553</b> | <b>1,848,553</b> |
| <b>Actual</b>   | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>306,500</b> | <b>809,933</b> | <b>498,712</b> | <b>228,145</b>   | <b>0</b>          | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b>         | <b>1,843,290</b> |



# Manage Performance

## Performance



Pacific Northwest Refinery Refurb

Reporting Period 8 : Ending 8/31/11  
Cost In \$

| Stage ID And Description          |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      |                               |                        |
|-----------------------------------|------------------|------------------|------------------|-------------------|----------------|-------------------|------------------|------------------|-------------------|----------------|----------------------|-------------------------------|------------------------|
|                                   | Period Budget    | Period Earned    | Period Actual    | Period SV         | Period CV      | To Date Budget    | To Date Earned   | To Date Actual   | To Date SV        | To Date CV     | Budget At Completion | EAC                           | Variance At Completion |
| <b>TYPE: Gross Project</b>        |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      |                               |                        |
| <b>A</b> Feasibility              | 0                | 0                | 0                | 0                 | 0              | 1,026,925         | 876,925          | 381,454          | -150,000          | 495,471        | 876,925              | 100.00 Percent Complete       |                        |
|                                   |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      | 538,254                       | 338,671                |
| <b>B</b> Basic Engineering        | 0                | 0                | 0                | 0                 | 0              | 447,900           | 385,521          | 193,617          | -62,379           | 191,904        | 385,521              | 100.00 Percent Complete       |                        |
|                                   |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      | 206,238                       | 179,283                |
| <b>C</b> Detailed Engineering     | 0                | 0                | 0                | 0                 | 0              | 1,848,553         | 1,848,553        | 1,843,290        | 0                 | 5,263          | 1,848,553            | 100.00 Percent Complete       |                        |
|                                   |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      | 1,843,290                     | 5,263                  |
| <b>D</b> Procurement              | 47,948           | 18,937           | 22,431           | -29,011           | -3,494         | 117,693           | 384,391          | 394,216          | 266,698           | -9,825         | 487,600              | 78.83 Percent Complete        |                        |
|                                   |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      | 553,879                       | -66,278                |
| <b>E</b> Fabrication/Construction | 7,688,757        | 5,650,847        | 5,520,995        | -2,037,910        | 129,852        | 12,406,290        | 5,650,847        | 5,520,995        | -6,755,443        | 129,852        | 21,166,749           | 26.70 Percent Complete        |                        |
|                                   |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      | 22,048,765                    | -882,016               |
| <b>M</b> Project Management       | 552,872          | 502,580          | 502,580          | -50,292           | 0              | 552,872           | 502,580          | 502,580          | -50,292           | 0              | 10,657,947           | 4.72 Percent Complete         |                        |
|                                   |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      | 10,657,947                    | 0                      |
| <b>G</b> Commissioning            | 7,358            | 0                | 0                | -7,358            | 0              | 10,444            | 0                | 0                | -10,444           | 0              | 78,000               | 0.00 Percent Complete         |                        |
|                                   |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      | 78,000                        | 0                      |
| <b>TYPE: Gross Project</b>        | <b>8,296,935</b> | <b>6,172,364</b> | <b>6,046,006</b> | <b>-2,124,571</b> | <b>126,357</b> | <b>16,410,677</b> | <b>9,648,816</b> | <b>8,836,152</b> | <b>-6,761,860</b> | <b>812,664</b> | <b>35,501,294</b>    | <b>27.18 Percent Complete</b> |                        |
|                                   |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      | <b>35,926,372</b>             | <b>-425,078</b>        |
| <b>TYPE: Below The Line</b>       |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      |                               |                        |
| <b>Z</b> FCX                      | 0                | 0                | 0                | 0                 | 0              | 0                 | 0                | 0                | 0                 | 0              | 1,800,000            | 0.00 Percent Complete         |                        |
|                                   |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      | 1,800,000                     | 0                      |
| <b>X</b> Contingency              | 0                | 0                | 0                | 0                 | 0              | 0                 | 0                | 0                | 0                 | 0              | 2,800,000            | 0.00 Percent Complete         |                        |
|                                   |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      | 2,800,000                     | 0                      |
| <b>Y</b> Escalation               | 0                | 0                | 0                | 0                 | 0              | 0                 | 0                | 0                | 0                 | 0              | 3,200,000            | 0.00 Percent Complete         |                        |
|                                   |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      | 3,200,000                     | 0                      |
| <b>TYPE: Below The Line</b>       | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>          | <b>0</b>       | <b>0</b>          | <b>0</b>         | <b>0</b>         | <b>0</b>          | <b>0</b>       | <b>7,800,000</b>     | <b>0.00 Percent Complete</b>  |                        |
|                                   |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      | <b>7,800,000</b>              | <b>0</b>               |
| <b>Report Totals</b>              | <b>8,296,935</b> | <b>6,172,364</b> | <b>6,046,006</b> | <b>-2,124,571</b> | <b>126,357</b> | <b>16,410,677</b> | <b>9,648,816</b> | <b>8,836,152</b> | <b>-6,761,860</b> | <b>812,664</b> | <b>43,301,294</b>    | <b>22.28 Percent Complete</b> |                        |
|                                   |                  |                  |                  |                   |                |                   |                  |                  |                   |                |                      | <b>43,726,372</b>             | <b>-425,078</b>        |



# Total Cost Management with ARES PRISM



## **Eliminate Surprises That Lead To Delay Or Cost Overrun**

- Eliminate risk with real-time integration by aligning budget, scheduling and incurred costs
- Enterprise dashboards, project reports, graphics and KPIs that deliver early warning to problems
- Remote accessibility for executives and/or contractors for timely information

## **Single Record of the Truth**

- Cost & schedule forecasting across the project, portfolio, or enterprise
- Measure performance and productivity using cost, hour and quantity controls
- Simplified month-end reporting to reduce FTEs
- Analyze data versus reporting history

## **Low-Risk Configured “Out-of-the-box” Solution**

- Standard solution with enterprise structures, configurable metrics required to meet business processes with NO custom programming required
- Role-based interfaces to streamline processes and consistency
- Rapid implementation with immediate ROI



# Select Customers





# Benefits: Empower Project Controls



- **Timely, accurate information on actuals and trends can eliminated \$100K to 1M+ in surprises and significant delays**
- **Save up to 50% in Project Controls effort in data collection, validation and reporting... enables predictive analysis and insight on trends via dashboards and reports**
- **Configurable Solution allows for implementation in months vs. years and saves up to \$1M in integration, implementation, and custom reports**
- **“Single version of the Truth” via a trusted source for Project Information, KPIs, and trends**



# Questions?



**Thank you,  
Nick Brown  
nbrown@arescorporation.com**

***[www.arescorporation.com/prism](http://www.arescorporation.com/prism)***